

Urban Company posts 42% NTV growth (highest in 15 quarters) & 43% revenue growth in Q4, core remains profitable

Gurugram, India | May 8, 2026 — Urban Company Limited (NSE: URBANCO) today announced its financial results for Q4 and the fiscal year FY26.

Q4 FY26 SNAPSHOT

₹1,148 Cr +42% YoY NTV (Highest in 15 Quarters)	₹426 Cr +43% YoY Net Revenue	10M+ First Ever Orders in a Quarter	₹22 Cr 2.0% of NTV Adj. EBITDA (Ex-InstaHelp)
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FY26 FULL YEAR HIGHLIGHTS

₹4,290 Cr +31% YoY Consolidated NTV	₹1,556 Cr +36% YoY Net Revenue	8.4 Mn +24% YoY Annual Transacting Users	₹106 Cr +9x YoY Adj. EBITDA (Ex-InstaHelp)
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Key Highlights Q4 FY26

- NTV grew 42% YoY to ₹1,148 Cr. - Highest across 15 quarters
- Revenue from operations grew 43% YoY to ₹426 Cr.
- Adjusted EBITDA loss was INR (98) Cr.
- Adjusted EBITDA (Ex-InstaHelp) stood at INR 22 Cr. ; improving margins by +160 bps

Key Highlights Fiscal Year FY26

- NTV grew 31% YoY to ₹4,290 Cr.
- Revenue from operations grew 36% YoY to ₹1,556 Cr.
- Both NTV and Revenue accelerated for the second consecutive year
- Adjusted EBITDA loss was INR (129) Cr.
- Adjusted EBITDA (Ex-InstaHelp) stood at ₹106 Cr. ; 9-fold increase from last year

Key Highlights Fiscal Year FY26

- India Consumer Services (Ex. InstaHelp) NTV grew 26% YoY in Q4 FY26 (Highest across 11 quarters)
- International (UAE & Singapore) Q4 FY26 NTV grew 84% YoY
- Both India Consumers Services (Ex. InstaHelp) and International remained profitable in Q4 FY26, improving their margins YoY
- Native NTV grew 67% YoY and Revenue grew 75% YoY in Q4 FY26
- InstaHelp delivered 2.7 million orders and ₹40 Cr NTV in Q4 FY26, up from 1.6 million orders and ₹28 Cr NTV in Q3 FY26; March alone crossed 1.1 million orders

About Urban Company Limited

Urban Company Limited (NSE: URBANCO) is a technology-driven platform that connects customers with trusted professionals for home and beauty needs — from cleaning and repairs to salon and spa services. As per Urban Company's 9M FY26 Earnings Index, average monthly net earnings in-hand reached INR 28,322 for all active service professionals (ex. InstaHelp), while the top 5% of service professionals earned INR 51,673. In addition, all active service professionals are covered under group life and accidental insurance, which includes life insurance cover of up to INR 10 lacs, disability cover of up to INR 6 lacs, as well as accidental hospitalisation and OPD treatment coverage, among other benefits.

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